

Greenwood Cemetery Chapel Adaptive Reuse Project

Indoor Niche

Estimated Chapel Niche Revenue

Estimated Interment Right Sales																																				
		2028 Year 1	2029 Year 2	2030 Year 3	2031 Year 4	2032 Year 5	2033 Year 6	2034 Year 7	2035 Year 8	2036 Year 9	2037 Year 10	2038 Year 11	2039 Year 12	2040 Year 13	2041 Year 14	2042 Year 15	2043 Year 16	2044 Year 17	2045 Year 18	2046 Year 19	2047 Year 20	2048 Year 21	2049 Year 22	2050 Year 23	2051 Year 24	2052 Year 25	2053 Year 26	2054 Year 27	2055 Year 28	2056 Year 29	2057 Year 30					
Unit	Number of Chapel Innumrent Rights																													Total Sold	Total Remaining					
12" Corner Premium	16 \$	5,500.00	1	1	1	1	1	1	1	1	1	1	1	1	1	1	0	0	1	0	0											16	0			
12" Front	260 \$	5,000.00	14	14	14	14	14	14	14	15	15	15	15	15	15	14	14	14	8	8	0												260	0		
14" Front	6 \$	5,800.00	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	6	0	0												6	0		
18" Front	54 \$	7,500.00	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	0	0												54	0		
21" Front	28 \$	8,750.00	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	9												28	0		
21" Corner Premium	16 \$	9,000.00	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	2	0	8	6												16	0		
24" Front	64 \$	10,000.00	3	3	3	3	3	3	3	2	2	2	2	2	3	3	3	3	3	6	10												64	0		
24" Double	8 \$	12,500.00	1	1	1	1	1	1	1	0	0	0	0	0	0	0	0	0	0	0	0												8	0		
	452	23	23	23	23	23	23	23	23	22	22	22	22	22	22	22	21	23	22	23	25	0	0	0	0	0	0	0	0	0	0	0	452	0		
Estimated Annual Interment Right Revenue		\$	149,250.00	\$	149,250.00	\$	149,250.00	\$	149,250.00	\$	149,250.00	\$	149,250.00	\$	149,250.00	\$	149,250.00	\$	149,250.00	\$	149,250.00	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	Total Revenue (30 years)	2,951,300.00
Revenue Allocation																																				
Care and Maintenance (15%)	0.15	\$	22,387.50	\$	22,387.50	\$	22,387.50	\$	22,387.50	\$	22,387.50	\$	22,387.50	\$	22,387.50	\$	22,387.50	\$	22,387.50	\$	22,387.50	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	442,695.00	
Future Development Fund (35%)	0.35	\$	52,237.50	\$	52,237.50	\$	52,237.50	\$	52,237.50	\$	52,237.50	\$	52,237.50	\$	52,237.50	\$	52,237.50	\$	52,237.50	\$	52,237.50	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	1,032,955.00	
Interment Rights Revenue (50%)	0.5	\$	74,625.00	\$	74,625.00	\$	74,625.00	\$	74,625.00	\$	74,625.00	\$	74,625.00	\$	74,625.00	\$	74,625.00	\$	74,625.00	\$	74,625.00	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	1,475,650.00	
																																		2,951,300.00		
Estimated Annual Innumrent Services Sales																																				
		2028 Year 1	2029 Year 2	2030 Year 3	2031 Year 4	2032 Year 5	2033 Year 6	2034 Year 7	2035 Year 8	2036 Year 9	2037 Year 10	2038 Year 11	2039 Year 12	2040 Year 13	2041 Year 14	2042 Year 15	2043 Year 16	2044 Year 17	2045 Year 18	2046 Year 19	2047 Year 20	2048 Year 21	2049 Year 22	2050	2051	2052	2053	2054	2055	2056	2057					
Unit	Number of Chapel Innumrent Services																													Total Sold	Total Remaining					
12" Corner Premium (2 Urns)	32 \$	350.00																																		
12" Front (2 Urns)	520 \$	350.00																																		
14" Front (2 Urns)	12 \$	350.00																																		
18" Front (2 Urns)	108 \$	400.00																																		
21" Front (3 Urns)	84 \$	400.00																																		
21" Corner Premium (3 Urns)	48 \$	400.00																																		
24" Front (4 Urns)	256 \$	500.00																																		
24" Double (8 Urns)	64 \$	500.00																																		
	1124																																			
Estimated Annual Innumrent Services Sales Revenue		\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	Total Services Revenue (30 Years)	-		
Estimated Total Annual Revenue (Interment Right Sales and Innumrent Ser		\$	74,625.00	\$	74,625.00	\$	74,625.00	\$	74,625.00	\$	74,625.00	\$	74,625.00	\$	74,625.00	\$	74,625.00	\$	74,625.00	\$	74,625.00	\$	70,775.00	\$	90,375.00	\$	116,375.00	\$	-	\$	-	\$	-	\$	1,475,650.00	
Debtenture Over 10 Years																																				
Estimated Debtenture Payment		\$	154,440	\$	154,439.55	\$	154,439.55	\$	154,439.55	\$	154,439.55	\$	154,439.55	\$	154,439.55	\$	154,439.55	\$	154,439.55	\$	154,439.55	\$														
Net Annual Profit (cost)			-\$79,814.55		-\$79,814.55		-\$79,814.55		-\$79,814.55		-\$79,814.55		-\$79,814.55		-\$79,814.55		-\$79,814.55		-\$79,814.55		-\$79,814.55		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	68,745.47		
Funded from Future Development Reserve Fund			\$50,000.00		\$50,000.00		\$50,000.00		\$50,000.00		\$50,000.00		\$50,000.00		\$50,000.00		\$50,000.00		\$50,000.00		\$50,000.00															
Net Impact on Operating Budget			-\$29,814.55		-\$29,814.55		-\$29,814.55		-\$29,814.55		-\$29,814.55		-\$29,814.55		-\$29,814.55		-\$29,814.55		-\$29,814.55		-\$29,814.55		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			
Debtenture Payment Calculator		\$	154,440																																	
Construction		\$	800,000	690,000 estimate inflated to 800,000																																
Security		\$	50,000	Estimate - support installation of a security system and camera's (and any other security measures to protect contents of building)																																
Consulting		\$	42,413	spent by Architect and Engineer to date in development of tender information (May 24 - \$15,000, Dec 25 - \$19,975, Apr 26 - \$7,148.94, and Jun 26 - \$288.82 (not paid to date, interest charge!)																																
Design		\$	120,000	15% of construction cost utilizing an external contract administrator																																
Construction Administration		\$	372,000	20% contingency (installation could be phased in by room - more costly in long run but would reduce initial investment)																																
Niches		\$	1,384,413																																	
Total		\$	1,384,413																																	
Less funded from FD Reserve Fund		-\$	100,000																																	
Net To Be Debtentured		\$	1,284,413																																	
Estimated Sales																																				
Unit	Number of Chapel Niches	cost per niche	Estimated Revenue																																	
12" Corner Premium	16 \$	5,500.00	\$	88,000.00																																
12" Front	260 \$	5,000.00	\$	1,300,000.00																																
14" Front	6 \$	5,800.00	\$	34,800.00																																
18" Front	54 \$	7,500.00	\$	405,000.00																																
21" Front	28 \$	8,750.00	\$	245,000.00																																
21" Corner Premium	16 \$	9,000.00	\$	144,000.00																																
24" Front	64 \$	10,000.00	\$	640,000.00																																
24" Double	8 \$	12,500.00	\$	100,000.00																																
	452	\$	2,956,800.00																																	